Logo Missing

006: Global Best Practices in Managerial and Leadership Excellence - 6.0 CEUs

CEU: 6.0 **Duration:** 17hours 30minutes **Tuition:** $5,700

Course Banner

Teachers:

- Nandini Gupta (PhD, Associate Professor of Finance, Kelley School of Business, Indiana University)
- Mr. Landen (Mr. Landen holds a Master of Science in Information Systems Security from South University, with specialized expertise in information systems technologies, telecommunications regulations, and cybersecurity practices including methods of attack and defense.)

Course Topics:

- Managers & Leaders

Program Locations & Dates:

- Houston, TX USA: Mar 16-20,
- Houston, TX USA: Apr 20-24,
- Houston, TX USA: Jul 6-10
- Paris, France: Jul 6-10

Program Tags:

- Leadership

About Course

This course introduces you to the key habits, principles, and strategies that define great managers and leaders around the world. Whether you're new to leadership or looking to improve your skills, you'll learn how top-performing leaders motivate teams, make smart decisions, and create lasting impact. Through real-life examples and practical insights, this course helps you build confidence, manage people effectively, and lead with clarity. It's perfect for anyone eager to grow into a trusted, respected leader—no prior experience required.

Course Overview

The workplace is rapidly changing around you and you are expected to understand what this change means to your business and the bottom line. With this change, comes unexpected organizational challenges; your workforce is more diverse than ever, your budget is slim, your projects are growing, and those difficult conversations are inevitable.

AEMPIN's Managerial and Leadership Excellence Course will give you the self-assurance and skills you need to ethically face and overcome the difficult obstacles ahead. You will learn to create structure and while others are struggling, you will realize the importance of self-awareness and enhanced communication to deliver the right message and inspire action.

Course Objective

The objectives of this course are as follows:

- Understand the difference between managing and leading in a modern workplace.
- Learn how to build and guide diverse teams effectively.
- Develop strong communication skills for meetings, presentations, and difficult conversations.
- Explore ethical leadership and decision-making strategies.
- Gain confidence in handling workplace challenges like change, conflict, and project planning.

Course Outline

- Managing a Diverse Workforce
- Employment Law from Hiring to Firing
- Powerful Presentations
- Difficult Conversations
- Leading Through Ethics
- Management v. Leadership
- Understanding Budgets and Forecasts
- Thriving with Workplace Change
- Making Meetings Work
- Managing Workplace Projects
- Mediating and Negotiating for Results

What Will You Learn?

- How to effectively manage and lead teams in diverse and evolving environments.
- Ways to communicate confidently in meetings, presentations, and one-on-ones.
- Skills to handle workplace conflicts and turn tough conversations into progress.
- How to make ethical decisions and lead with integrity.
- Strategies for managing change, forecasting budgets, and driving results through teamwork.

Why This Course Matters

Alice Mwangi
Team Lead, Nairobi, Kenya
"This course helped me understand how to lead with clarity and manage teams confidently. It's practical and eye-opening."

Kwame Boateng
HR Consultant, Accra, Ghana
"I gained valuable leadership tools I now use every day with clients. The course is practical and truly global in scope."

Emma Lundström
Operations Director, Stockholm, Sweden
"Refreshing, relevant, and global. This course gave me the edge I needed to lead with more agility and confidence."

Course Content

Module 1: Foundations of Great Leadership
Get introduced to what leadership really means and how it's different from just managing tasks.

- **What makes a great leader vs. a good manager**

- **Core leadership values and traits**
- **Simple ways to start leading in your current role**

Module 2: Communicating with Impact
Learn to communicate clearly, hold meaningful conversations, and handle challenges with confidence.

- **How to give great presentations**
- **Having difficult conversations with ease**
- **Making meetings more productive**

Module 3: Leading with Ethics and Inclusion
Explore how to lead fairly, make ethical decisions, and create inclusive teams.

- **Why ethics matter in leadership**
- **Managing diverse teams with respect**
- **Handling change and conflict the right way**

Module 4: Practical Management Skills
Get hands-on tips on managing budgets, handling projects, and negotiating successfully.

- **Understanding budgets and financial basics**
- **Planning and leading successful projects**
- **Tips for smart negotiation and mediation**

Module 6: Building and Sustaining Leadership Impact
Learn how to develop your leadership brand, mentor others, and make long-term impact.

- **Defining your leadership legacy**
- **Mentoring others and knowledge transfer**
- **Maintaining influence through continuous growth**

Target Audience

This course is designed for Policy makers, financial analysts, economists, and development officers interested in climate impact on African debt management.

Certificate of Completion

Participants who successfully complete this course will receive a verified Certificate of Completion. This certificate validates your understanding of global leadership trends, effective management principles, and your readiness to apply best practices in diverse professional environments.

© Americas Empowerment Institute (AEMPIN) - 2026